## U.S. Shipping & Handling

Who	Order Type	Rate
Consumers	Warranty	- \$4.50 if no other items on party or non-party order
Consumers	e-commerce	- 10% of retail + \$4.50 - \$5.75 minimum charge
Consumers	TupperConnect <sup>™</sup> online party or online fundraiser	- 10% of retail + \$4.50 - \$5.75 minimum charge
Consumers	Order placed on party or non-party that is direct shipped to the consumer address	- 10% of retail + \$4.50 - \$5.75 minimum charge
Consumers	Order placed on party or non-party that is shipped to Consultant or Host address	<ul> <li>10% of retail</li> <li>\$4.50 minimum charge</li> <li>\$5.70 minimum for Puerto Rico, Alaska, Hawaii, Guam</li> </ul>
Sales Force	Obsolete Credit	Obsolete credit applied AFTER shipping is calculated, and AFTER party or non-party minimum order amount (\$100) is checked
Sales Force	Fundraisers	<ul> <li>7% of fundraiser retail for fundraisers below \$400, minimum charge of \$7.00</li> <li>Puerto Rico: 10% of fundraiser retail for fundraisers below \$400, minimum charge of \$10.00</li> <li>\$20.00 maximum charge</li> <li>Fundraising organizations with over \$400 in retail orders will not be charged a shipping &amp; handling fee; however, the Consultant will be charged a maximum of \$20 for each fundraiser shipment.</li> </ul>
Sales Force	Parties and non-parties	- \$4.50 surcharge when total party or non-party retail is less than \$100
If a party or	non-party order includes a "dir	ect ship" order, the direct ship order is not included in the calculation because it is going to a separate address.
Sales Force	Sample Orders	<ul> <li>10% of retail</li> <li>\$4.50 minimum charge</li> <li>\$8.00 maximum charge</li> </ul>
Sales Force	Sales Aids	<ul> <li>10% of the Consultant cost of sales aids with a minimum charge of \$2.75 and a maximum charge of \$5.50.</li> <li>For carton quantities of flyers, catalogs, or order forms, a flat \$5.50 per carton will be charged in lieu of the 10% of Consultant cost.</li> </ul>
Sales Force	Sales Aids	<ul> <li>Sales Aids Bonus Points Program:         <ul> <li>For party or non-party orders totaling \$250 or more in retail, receive ½ cent in bonus points for every \$1 in retail</li> <li>For party or non-party orders totaling \$,1000 or more in retail, receive ½ cent in bonus points for every \$1 in retail PLUS bonus points of 10% for every retail dollar over \$1,000</li> <li>Points automatically redeemable for dollars off Consultant cost on next party or non-party order that includes a Consultant order with sales aids</li> </ul> </li> </ul>